

FIGHT ON BILLBOARDS CREEPS INTO MEETING OF DIRECTORS OF CHAMBER

The members of the board of directors of the Chamber of Commerce at a meeting yesterday afternoon endorsed, at the request of the Outdoor Circle, the work which this far has been done by this organization towards beautifying Honolulu; but the members did not take this action until after a display of fireworks which called for discussion pro and con regarding the chamber's attitude toward the billboards. As a result, it developed that the directors do not feel that the chamber is yet ready to take up the question of billboards, nor that it is contemplating any action in this respect.

The discussion concerning the billboards was brought about by the reading of the following letter, addressed to President George R. Carter by Charles L. Lowrey, chairman of the Outdoor Circle:

"As you are aware, the Outdoor Circle has been doing what it could to improve the appearance of our city and hopes to continue the work. It would be an encouragement to the circle to feel its work has the approval of the Chamber of Commerce. If you believe that the work so far done has been a benefit to Honolulu and should be continued, may not the circle have the public endorsement of the Chamber of Commerce?"

From statements made following the reading of the letter, it developed that several of the members of the circle had called on members of the chamber directly, and intimated that the securing of this endorsement would be used by the circle in its fight against the billboards, primarily in inducing mainland manufacturing and other concerns to discontinue billboard advertising in Honolulu. That started the fireworks.

F. M. Swamy made a motion that the work of the circle be given the endorsement of the chamber. Wallace R. Farrington offered an amendment to this motion to the effect that the endorsement not carry with it an approval of the Outdoor Circle's anti-billboard fight. An amendment to Mr. Farrington's motion was to the effect that the chamber express its appreciation of the general work done by the circle in beautifying Honolulu.

The billboards fight is merely to drive one of the members of this chamber out of business, declared Mr. Farrington, following the offering of the amendment to the original motion. "These ladies have put themselves on the same plane as the hypocrites of unions on the mainland, which is not a fair method. The Outdoor Circle is asking the support of this chamber in its work, but the manner in which it asks that support is shameful."

E. J. Spaulding said that personally he endorsed the work of the circle, saying that he stood by the original motion. F. M. Swamy said that he was not in favor of the first amendment, and that he believed Mr. Farrington was going a little too far. "The man who puts billboards in our streets and hides some of the best scenery, must naturally expect himself to be open to criticism by the majority of the public," he said. "I think it is better that the chamber endorse the work of the Outdoor Circle. It has given consideration for the past week to this, saying that the billboards have never been any more than a nuisance. Fred MacIntyre has the opinion that a billboard displaying a large pineapple, for instance, was more attractive than a dirty, smelly duck pond such as is to be found at Waikiki."

"I have no objection to any member of this board expressing his personal opinion in the matter," said Vice-President Farrington at this juncture, "but I do think that it would become the chamber to take any action tending toward putting a member out of business when he has not been heard on the matter by the chamber or by the body requesting endorsement."

President Carter, joining in the discussion for the first time, said that the letter from the circle appeared to be asking for the chamber's endorsement of the work which has been done by the circle. "That is just the point," affirmed Mr. Spaulding.

S. S. Paxon said that, in his opinion, the chamber should not become involved in a billboard row. "Evidently that's what's coming," he said.

At this point a motion was put that the chamber endorse the work of the circle, carrying the amendment that the endorsement not include the billboard question. This called for more discussion.

T. M. Church said that he was told that it was the idea of the circle to at this time secure the endorsement of its work against the billboards, so that it might use this endorsement in getting mainland concerns to withdraw their local billboard advertising.

It was finally moved and carried that the chamber endorse and approve the work which has been done by the Outdoor Circle towards beautifying Honolulu. Mr. Farrington's amendment regarding the billboards failing to pass.

"I want to go on record as being of the opinion that it is not fair for this chamber to take any action tending to put one of its members out of business," said Farrington.

Thus ended the billboard controversy at the meeting.

It was voted that the president appoint a committee of three to consider the matter of the chamber securing new quarters. President Carter having pointed out that the present quarters are not adequate for the work of the organization.

VILLA FAVORS VILLAREAL FOR PROV. PRESIDENT

[Associated Press by Federal Wireless] WASHINGTON, D. C., Oct. 15.—The headquarters being maintained here by Gen. Villa yesterday gave out a statement of the political developments expected today in Mexico. The Villa agents say that the delegates of the constitutional convention will be called to order at Aguas Calientes this afternoon at 3 o'clock, when the expected resignation of Gen. Carranza as provisional president of Mexico will be presented and accepted.

The name of Gen. Antonio Villareal, the chairman of the convention, will then be presented to the delegates assembled as that of a candidate for the provisional presidency who is satisfactory to all the factions.

ARIZONA MILITIA WILL NOT GO ON BORDER DUTY

[Associated Press by Federal Wireless] WASHINGTON, D. C., Oct. 15.—Governor Hunt of Arizona telegraphed last night to the war department that he would not send the Arizona militia to the Mexican border, in view of the disapproval of the administration.

He said in his message that he desired to co-operate with the federal authorities in every way in handling the delicate situation on the border.

MOVEMENTS OF MAIL STEAMERS

VESSELS TO ARRIVE

Friday, Oct. 16.
Sydney, via ports—Niagara, C. A. S.

S. Hongkong, via Japan ports—Shinyo Maru, Japanese str.

Saturday, Oct. 17.
Hilo, via ports—Kilauea, str.

Sunday, Oct. 18.
Maui ports—Claudine, str.
Kauai ports—W. G. Hall, str.

Kauai ports—Kilauea, str.
Hilo—Matsonia, M. N. S. S.

Maui, Molokai and Lanai ports—Mikahala, str.

Monday, Oct. 19.
San Francisco—Sierra, O. S. S.

Tuesday, Oct. 20.
Hilo, via ports—Kilauea, str.

San Francisco—Enterprise, M. N. S. S.

San Francisco—Enterprise, M. N. S. S.

Wednesday, Oct. 21.
Kauai ports—W. G. Hall, str.

Thursday, Oct. 22.
Kona and Kau ports—Mauna Loa, str.

Maui ports—Claudine, str.

Friday, Oct. 23.
Kona and Kau ports—Mauna Loa, str.

Saturday, Oct. 24.
Hilo, via ports—Kilauea, str.

Tuesday, Oct. 27.
Hongkong via Japan ports—Korea, P. M. S. S.

San Francisco—Wilhelmina, M. N. S. S.

San Francisco—Mongolia, P. M. S. S.

VESSELS TO DEPART

Thursday, Oct. 15.
Kauai ports—W. G. Hall, str., 5 p. m.

Friday, Oct. 16.
Maui ports—Claudine, str., 5 p. m.

Kona and Kau ports—Mauna Loa, str., noon.

Saturday, Oct. 17.
San Francisco—Shinyo Maru—Japanese str.

Monday, Oct. 19.
Kauai ports—W. G. Hall, str., 5 p. m.

Maui ports—Claudine, str., 5 p. m.

Kauai ports—Nouau, str., 5 p. m.

Tuesday, Oct. 20.
Kauai ports—Kilauea, str., 5 p. m.

Maui, Molokai and Lanai ports—Mikahala, str., 5 p. m.

The Tailor Who Paid Too Much

By HERBERT KAUFMAN
Author of "Do Something! Be Something!"

I WAS buying a cigar last week when a man dropped into the shop and after making a purchase told the proprietor that he had started a clothes shop around the corner and quoted him prices, with the assurance of best garments and terms.

After he left the cigar man turned to me and said: "Enterprising fellow, that, he'll get along."

"But he won't," I replied, "and, furthermore, I'll wager you that he hasn't the sort of clothes shop that will enable him to."

"What made you think that?" queried the man behind the counter.

"His theories are wrong," I explained; "he's relying upon word of mouth publicity to build up his business and he can't interview enough individuals to compete with a merchant who has sense enough to say the same things he told you, to a thousand men, while he is telling it to one. Besides, his method of advertising is too expensive. Suppose he sees a hundred persons every day. First of all, he is robbing his business of its necessary direction and besides, he is spending too much to reach every man he solicits."

"I don't quite follow you."

"Well, as the proprietor of a clothes shop his own time is so valuable that I am very conservative in my estimate when I put the cost of his soliciting at five cents a head."

"Now, if he were really able and clever he would discover that he can talk to thousands of people at a tenth of a cent per individual. There is not a newspaper in town the advertising rate of which is \$1.00 per thousand circulation, for a space big enough in which to display what he said to you."

"I never looked at it that way," said the cigar man.

It's only "the man who hasn't looked at it that way," who hesitates for an instant over the advisability and profitability of newspaper publicity.

Newspaper advertising is the cheapest channel of communication ever established by man. A thousand letters with one-cent stamps, will easily cost fifteen dollars and not one envelope in ten will be opened because the very postage is an invitation to the wastebasket.

If there were anything cheaper rest assured that the greatest merchants in America would not spend individual sums ranging up to half a million dollars a year and over, upon this form of attracting trade.

FALSE STATEMENTS IN WAIKIKI INN MATTER ALLEGED IN REPORT

As reported in the Star-Bulletin yesterday the territorial grand jury indicted John T. Scully, former manager of the Waikiki Inn; Willmot R. Clinton, motorcycle officer, and John H. Fischer, an employee of the territorial board of health, for conspiracy in connection with the alleged spiriting away of Fischer by Scully and Clinton, to prevent his appearance and testimony before the liquor license commission last summer.

The indictment was anticipated, it being known for the last two or three weeks that one of the chief obstacles encountered by the grand jury was the difficulty of preparing a form of indictment which would withstand the attacks of expert legal counsel whom the suspected men doubtless would engage for their defense.

Shortly after the charge given the inquisitorial body by Circuit Judge Ashford, urging a thorough investigation of the rumored conspiracy, the jury appointed a special committee and this committee immediately began its work.

The members of the special grand jury committee were A. N. Campbell, chairman; J. H. Beidle, Emil A. Herndt, Ed Towse and John Lucas. After examining all the witnesses who were thought to have any knowledge of the affair the committee submitted its written report, recommending the indictment as given yesterday, and at the same time clearing the police department of any active share in the affair. It also commented that there apparently is a lamentable lack of cooperation between the liquor license inspector and the office of the sheriff.

This report was signed by all the members of the special committee save John Lucas, and was adopted by the grand jury on September 23. It was filed in court, but placed on the secret file until after the indictment was returned yesterday afternoon.

The report is as follows: "Honolulu, Hawaii, Sept. 22, 1914. 'To the Members of the Grand Jury. Gentlemen: Herewith report re Waikiki Inn License Application. 'Your committee believes that all the members of the jury have noted the marked conflict in the testimony of the various witnesses who have been heard in this matter. It is certain that many false statements have been made under oath and it is safe to assume that they have been made not without interest and motive. 'If Fischer or Fischer and Kramer had been heard by the license commission on June 29, this year, it is more than probable that there would have been at least further consideration of the application of the Waikiki Inn. This, of course, makes the interest of Scully, proprietor of the inn, vital. That Scully and Clinton were friendly and that Clinton was a frequent visitor of the inn are facts, unchallenged. It is difficult to reconcile or to attach credence to the two versions of the several versions of the provision of sandwiches and beer for an auto party ride on the morning of June 29, as given by Clinton, Scully and Fischer. Searched for Dave Poachers. 'There is no explanation whatever of the choice of Fischer and Kramer by Clinton for the trip into Koolau in the search for Dave Poachers. One theory, and only one, can account for the enlistment of Fischer and all the circumstances leading up to his enlistment. This is the purpose and design to have him out of town during the very last sitting of the commission on the Inn license application. 'Your committee must reach the conclusion that a conspiracy existed to keep from the records of the commission in this case the testimony of Fischer. We believe that Clinton and Scully were parties to this conspiracy and that Fischer was a willing actor in the plot. 'We recommend that Scully, Clinton and Fischer be indicted for conspiracy under the statute. Our opinion is that if this had been an ordinary grand jury hearing, instead of a broad investigation, the testimony of Pannell, Kramer, Fischer, Nugent and the Japanese, uncontradicted, would have been ample to warrant indictment. We believe the available evidence could be so handled and supplemented that a trial jury would be convinced of the existence of this conspiracy. Shot at City Sheriff's Office. 'We deem it proper to remark that there is a lamentable lack of cooperation between the license inspector and the office of the sheriff of the City and County of Honolulu, and to add that there is in our judgment no ground for any charge or rumor involving the police department itself in an effort to thwart this investigation by the license commission. Charles N. Fulton, former United States senator from California, died at Menlo Park Cal. He was 85 years old. Contributions amounting to \$7408 were received by the American Red Cross, making a total of \$119,286 to date.

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